



# Transforming Accounts Payable For Lou Fusz Automotive Network

Solutions implemented:  
**APSMART**

DMS:  
**Dealertrack**

“I like the efficiency I gained from CloudX and APsmart... I wanted the cost effectiveness, but it truly has helped strengthen the control environment as well.”

**- Joe Burris**  
CAO, Lou Fusz Automotive Network

## Highlights

**100%** AP visibility across locations

**9 to 12** Scaled from 9 to 12 locations

**100%** Paper-free invoice and statement process management

### About us:

CloudX designs, operates, and supports adaptable digital transformation solutions for finance departments, including:

- Accounts payable automation
- Payments automation
- Accounts receivable automation
- Purchase requisition automation

## Shifting AP into the Fast Lane

Lou Fusz Automotive Network is a 12-location auto group based in St. Louis, MO that was experiencing growing pains due to manual and unstandardized accounting processes.

## Challenges

Lou Fusz Automotive Network’s accounting had been managed by a team that was burdened with mountains of paper documents and processes that were not standardized across locations.

- ▶ Discrepancies in AP procedures from one location to another
- ▶ Slow, paper-based processes created an unscalable AP process

## How APsmart from CloudX Helped

CloudX transformed the accounts payable processes with the APsmart solution, helping establish process visibility and while enhancing control and operational efficiency. Plus, within days, the AP team was executing the process with zero manual data entry.

## Return on Investment and Future Plans

Lou Fusz Automotive Network’s now scalable processes will continue with visibility across all current and future locations. Joe Burris, CAO, was able to reduce his team of accountants from 5 to 4 and will continue building efficiency through intelligent automations.

“The biggest APsmart benefits for us are standardization and discipline across each of our locations.”

**- Joe Burris**